



Staff Augmentation Group

Westover Consultants, Inc.'s (Westover) staff augmentation practice specializes in providing a quick turnaround for high-caliber talent. We enable organizations to increase staff rapidly to meet time-sensitive project needs, fulfill workforce requirements for new or highly technical business initiatives, and add knowledge and expertise not currently available on staff. By providing top-notch, information technology experts, financial and accounting personnel, administrative, research and mental health professionals, Westover gives its customers the flexibility they need to achieve the "right" talent for every opening, quickly and cost-effectively.

The Westover Advantage: Adding High-Quality Talent Fast

Westover has an unyielding commitment to quality and professionalism and prides itself in developing top-notch business solutions. Our high standards of excellence, extensive network of candidates, and effective pre-screening methods enable us to acquire the right talent for our clients expeditiously.

We attribute our strategic advantage to the following factors:

- **High-Caliber Candidates.** Through our extensive database of talented, qualified, and experienced candidates, our clients have quick access to reliable professionals with the expertise to meet their project needs.
- **Detailed Staffing Methodology.** Westover uses a detailed, four-step staffing methodology rooted in the following principles: (1) understand client objectives, (2) assess information collected, (3) develop responsive strategy, and (4) implement effective solution. This process enables us to thoroughly understand our client's philosophy, goals, and specific requirements and then collect the qualitative information necessary to develop an effective staff augmentation plan to meet each client's unique needs.
- **High Standards for Customer Service.** Westover considers customer service critical to the success of any engagement. As a result, we go the extra mile to exceed client expectations. By combining our proactive approach that anticipates each client's changing needs with our extraordinary attention to detail, we are able to satisfy even the most challenging staffing requirements.
- **Effective Talent Management.** Westover's standards of excellence demand that our qualified staff receive ongoing training in their respective areas of expertise to stay on the cutting edge of the information and knowledge required in today's competitive global economy.

Proven Record of Success

A minority, woman-owned company founded in 1984, Westover has a 26-year track record of delivering excellent service, including staff augmentation, training, administrative and IT support, technical and management assistance, meeting and event planning, and communications. A recipient of numerous awards for its outstanding performance, the firm was rated by the Washington Business Journal as one of the top 50 woman-owned companies in the greater Washington, DC, metropolitan area for 3 consecutive years. Westover has a diverse portfolio of public and private sector clients.



CORPORATE PROFILE

Recipient of two prestigious awards of excellence from the U.S. Small Business Administration

Consultant to public, private, and nonprofit organizations

Unyielding commitment to quality and professionalism

A minority woman-owned firm founded in 1984

Proven Record of Success continued...

Listen to what they have to say:

"Westover's performance under this contract was outstanding. They found and retained great staff to meet (our) needs. They were very responsive to all issues of concern. I would strongly recommend this firm again."

-National Institutes of Health: Center for Information Technology

"Westover has performed this contract in a commendable manner, providing strong technological, logistical, and accounting skills. They displayed exceptional attention to detail."

-U.S. Air Force

"Yes, I would recommend this firm again. Both the program manager and the project director were excellent and I could not have asked for two more competent, capable, likable people to work with."

-Center for Substance Abuse Prevention

Our Value to You

Making the most of human resources and productivity is a growing challenge for business executives and hiring managers. Having quick access to high-caliber talent is increasingly important, particularly when, as now, the demand for such talent exceeds the supply. Westover takes pride in helping clients increase their efficiency and productivity by providing timely and flexible staffing solutions.

Need to implement new technologies, but lack IT staff with the necessary expertise?

Westover's IT professionals can supplement your existing staff to provide the intellectual capital necessary to accomplish critical goals.

Need to respond rapidly to human resource needs created by new projects or new business initiatives?

Our reliable and experienced professionals can step in quickly to fulfill staffing needs created by mergers and acquisitions, new contracts, new business initiatives, or special projects.

Need the flexibility to fulfill staffing needs quickly without undertaking an expensive and protracted recruiting process?

Westover can effectively handle the recruiting process and all associated costs, thereby allowing you to focus on your core business.

Need to remove the risk associated with hiring unknown talent for a time-sensitive project?

We use intensive pre-screening procedures, tests, evaluations, and reference checks to clearly understand our candidates' capabilities. Only candidates who meet or exceed our standards for excellence get referred to you.

Need to decrease operating costs by outsourcing a key business unit or function?

Westover can provide you with teams of talented and professional HR specialists, IT personnel, accounting professionals, and administrative staff, helping to reduce your payroll, worker's compensation, and liability insurance costs.

For more information on staff augmentation, please call or write:

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